



# Business advice meetings.

90 minutes of one-off tailored business advice for the guaranteed fixed price of only  $\pounds$ 195 + VAT.



Business advice - for a guaranteed fixed price

If you run your own business then you're used to being in control of your spending. And when you need legal help, we don't see why that should change.

That's why we've introduced Business Advice Meetings; 90 minutes of face-to-face advice with an experienced specialist lawyer for a set fee of only  $\pm$ 195 + VAT, and an ideal way of getting one-off business law advice on a particular issue without any obligation to take matters further.

### Here's what you'll get from our Business Advice Meetings service:

#### 90 minutes with a specialist business lawyer that can be used:

- To answer your questions or talk through a particular situation facing your business
- To review documents (reading them with you or in advance as part of your 90 minutes)
- · Helping you write a difficult letter or complete legal forms

Our Business Advice Meetings are a good way to get expert legal advice, without worrying about a large legal bill.

#### Direct access to a lawyer's knowledge, tailored for your situation

Our face-to-face attention to you and your business will help you address your legal issues efficiently. We are here to help and we are here to give you as much business support as you want, in order to give you that competitive advantage and help you achieve your aims.

#### Face-to-face personal attention

Business advice, in person, from an experienced lawyer who understands 'business' as well as 'law' (after all we run a small business of our own). We'll really get to know your business and your objectives so we hope that, over time, you'll come to view us as your trusted adviser.

#### Practical, commercial guidance to provide expert insight

Our lawyers will apply their legal knowledge to your particular circumstances. By offering expert insight our aim is to provide you with practical, commercial guidance in plain English (without legal jargon).

#### **Free First Advice**

To get started we even offer a free telephone call-back service from a specialist business lawyer. This service is confidential and without any obligation to go on to book a Business Advice Meeting. Many people use this Free First Advice to chat through their issues - to ensure we will be able to help. Your time is valuable, so this helps us to move quickly when you do come in for your meeting.

## Book your £195 + VAT Business Advice Meeting today, call us free on 01323 899 331.

## Or to find out more visit www.qualitysolicitors.com/barwells/business-advice-meetings



## **Free First Advice**

Call us on 01323 899 331 to confirm that we can help you with your situation. It's a free service that usually lasts 10 minutes and there's no obligation for you to take things any further.

As well as being a free service for you, this also gives us essential background information to make the best use of your Business Advice Meeting time. We can also check if the advice is for you personally or whether it is on behalf of your business.



## Sign terms and conditions

This booklet includes a copy of our terms and conditions.

If you are happy to proceed, then please complete your details, sign at the bottom, and bring it to your Business Advice Meeting. Then we can get straight down to discussing your legal issues when you arrive.



## **Book your session**

Use either your Free First Advice call or go straight to www.qualitysolicitors.com/barwells/ business-advice-meetings to arrange a date and time that's convenient for your Business Advice Meeting.

We are flexible and will provide the service that best meets your needs - whether you'd prefer to book one 90-minute meeting or just your first (of two) 45-minute sessions.



## Pay £195 + VAT

You can pay the full fee of  $\pm 195 + VAT$  in advance over the phone or online or at the office on the day of your session, by cheque, debit or credit card.

We'll then send you a VAT invoice so you can claim back the VAT. However if you let us know that you're not VAT registered, we may be able to offer our service for £195 inclusive of VAT - so either way your Business Advice Meeting will still only cost you £195.



## 90 minutes with a business lawyer

Whether you prefer one 90-minute meeting or two separate 45-minute sessions, the time is focussed on your business. We'll happily provide guidance as to the best way to get the most out of your 90 minutes.



## The advice you need

While this service may not be able to solve every legal issue in just 90 minutes, it's our aim that you leave us with a clear understanding of where you stand, the legal options you have and the next steps you could take to protect or grow your business.

## Book your £195 + VAT Business Advice Meeting today, call us free on 01323 899 331.

Or to find out more visit www.qualitysolicitors.com/barwells/business-advice-meetings **Terms and conditions** 

You: Title: First name:		
Surname:		
Phone: Email:		
Home address:		
Postcode:		
Is the advice for: You personally, The business		
Business Name:		
Business address:		
Postcode:		
What is the business: Sole trader, Partnership, Limited company, PLC, LLP		
Us: QualitySolicitors		

By signing these terms and conditions you will be entering into a binding legal contract with us. Where you accept this agreement online
or provide us with your email address, you agree to receive information about this agreement and service electronically, such as by email.
 In this document "us" and "we" mean the QualitySolicitors firm above and "you" means you – the person agreeing to these terms and conditions.
 You must be aged 18 or over – otherwise you must ask an adult to consider accepting these terms on your behalf.

#### What you are buying

4. For the fixed cost of £195 plus VAT you are buying the right to up to 90 minutes of Business Advice Meetings (BAM)

5. It will be provided to you by one of our lawyers, who is a specialist in the general area of law but not necessarily having previous experience of your particular legal problem or situation.

6. It will take place at our offices (unless you prefer it to be provided by telephone) and can be arranged to take place when our offices are open during our usual office hours between 9am and 5pm, Monday to Friday.

7. If you prefer, the 90 minutes can be split into 2 separate 45-minute meetings but the full charge is payable in advance of the first meeting. 8. You will have the right to arrange your BAM session/s for six months from the date you pay for the service.

9. Once you have paid, your money is not refundable even if you only use part of the 90 minutes.

10. You cannot pass the right to the BAM service to someone else without our agreement and they will also have to agree to these terms and conditions.

11. It is an important condition that you understand and accept the nature and limitations of the BAM service.

#### Benefits of the BAM service

12. You can use our Free First Advice service, to provide background information in advance – to maximise the use you get out of your 90 minutes of meeting time.

13. As part of the BAM service, the lawyer will express his or her view as to how the law affects you and your business based on their general knowledge and experience of the area of the law.

14. You can use the time to explore the legal options available to you, with the lawyer answering your questions and addressing your worries.

15. You will receive expert insight based on the lawyer's experience of the area of law.

16. You can use the service to help you decide what further action to take – either on your own or by instructing a lawyer.

17. You will receive practical advice in plain English, with any legal jargon explained.

18. You can choose to use the time to receive help writing a letter or completing a legal form or document or reviewing a document with you. 19. We aim to leave you knowing more about where you stand and how to get the best out of the legal system.

#### Limitations of the BAM service

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20. The advice given by us is limited to what can be achieved in 90 minutes.

21. The advice is only available for legal issues governed by the laws of England and Wales.

- 22. The service is not the same as instructing a lawyer to spend all the time needed to find out all the relevant facts from you, your
- documents and any other party and then providing comprehensive and specific advice, which could take several hours.
- 23. The advice given is based on the information you provide in the limited time available.

24. Given the limited time, the advice will be neither comprehensive nor specific but should leave you more knowledgeable of the general area of law, even though it may not solve your problem.

25. The advice will be of a general nature, based on the lawyer's general experience of the area of law.

26. In the limited time, the lawyer will not have the time to conduct a detailed review of any documents you provide.

27. The lawyer will not be able to test the strength of the evidence of any witness or the opponent.

## Terms and conditions continued

28. The lawyer will not be able to conduct further enquiries or investigations as part of this service.

29. The lawyer will only be able to take account of the facts and evidence provided by you.

30. If you do not provide the complete picture or miss out any facts or evidence that goes against you then the lawyer will not be able to take these matters into account when advising you. So, if there is something important or relevant that you think we should know (even if it is unhelpful to your case) it is important that you tell us.

31. In the limited time, the lawyer will not have time to undertake research of relevant case law or statutes.

32. If you ask us to help you write a letter or complete a form, this will be in your name and cannot be on our headed notepaper and the help we can give will be limited to what can be achieved in the limited time available.

33. At the end of the service our lawyer will summarise their advice and any steps you or we will take. If we provide you with any written summary of options available or action plan or draft letter during or after the BAM service, this is strictly subject to these terms and conditions and can only be treated as a general overview based on what you told us in the limited time available. If we keep a paper record of our service to you, it is our practice to destroy these after 6 years.

34. With the BAM service, you will not be represented by us, instead the BAM service is limited to one or two stand-alone meetings of legal advice, without the costs associated with instructing us to take on your case or transaction. However, after the BAM service you may decide to go onto instruct us, but that is separate from this BAM service.

#### Feedback

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35. We are passionate about providing new and innovative legal services that are better than traditional law firms at meeting your needs. If you have any feedback on this service (even if it is a complaint) we would like to hear from you. Please contact Faryal Khurram who will put you in touch with our client care partner. Her number is 0116 204 4326 and she can be emailed at feedback@qualitysolicitors.com.

The client care partner will provide you with full details of our complaints handling procedure. You also have the right to take your complaint to the Legal Ombudsman (www.legalombudsman.org.uk) within 6 months of the date of receiving our final response. In any event, you have a right to go to the Legal Ombudsman within 6 years from the date of the act you wish to complain about or 3 years from when you knew about it. You can contact the Legal Ombudsman on 0300 555 0333, enquiris@legalombudsman.org.uk or by writing to them at Legal Ombudsman, PO Box 6806, Wolverhampton, WV1 9WJ. Our regulator's code of conduct can be found at www.sra.org.uk/solicitors/handbook/code/content.page

#### General terms and conditions

36. Where we agree to provide this service for you personally by telephone or by video conference or at your home then you have the right to change your mind and cancel this agreement for 14 calendar days from the date of this agreement – and then within 14 days we'll pay you a full refund by the same method as you paid us. Just let us know by calling 0116 204 4326 or by emailing feedback@qualitysolicitors.com or by using this Cancellation Notice Form. If the service is arranged with you to take place during this 14 day period, then accepting this agreement is your written request for us to provide the service at that time. Once it has been provided you are not then able to cancel the agreement.

Cancellation Notice Form: To use your right to cancel, you may use this cancellation form: To: feedback@qualitysolicitors.com or QualitySolicitors, 108 – 110 New Walk, Leicester LE1 7EA. I hereby give notice that I cancel my contract of the supply of the service.

Customer name:	
Address:	
Signature of customer:	Date:

37. We reserve the right to end the BAM service promotion or alter these terms and conditions at any time, on giving you reasonable notice. This might be for legal, regulatory, business or policy reasons. If you go on to use the BAM service following such a change, then you will be considered to have accepted the updated terms and conditions.

38. We reserve the right to either not provide the BAM service to you (in which case we will refund the payment made within 14 days of notifying you) or to delegate the legal work to a lawyer employed by another QualitySolicitors firm of solicitors. This might be for reasons such as availability, expertise, conflict of interest or your convenience.

39. The data collected by us from you in booking your BAM session, where you agree, will only be used for the purposes of letting you know about the legal services, updates on legal matters and changes in the law; together with special offers offered by us and our partner businesses. The data will not be provided to any third party.

40. These terms and conditions shall prevail in the event of any conflict or inconsistency with any other communications, including advertising or promotional materials.

41. We are members of the QualitySolicitors, a collective of independent law firms. We are independent from Quality Solicitors Organisation Ltd (QSO) who run the network. We have been selected for membership by QSO because of our high service standards and the excellent client feedback we have received. This gives you the reassurance that we are a quality-checked firm. To ensure the highest standards are maintained, if you agree to us acting for you, you are also agreeing to our records of providing this service to you being audited by QSO and to us supplying information to QSO about your case including the legal fees charged by us. This is solely to enable quality control and your confidentiality will otherwise be completely protected. If you object to this disclosure, you must tell us and your objection will be nonoured.

42. These terms and conditions replace all previous versions, are correct as of 4th August 2014 and shall be governed by and construed in accordance with the laws of England and Wales, and any disputes will be decided only by the English and Welsh courts.

Signed by you:	Signed by us:	
Date:	Date:	



## Your local legal experts

With 200 branches across the UK, our solicitors are local, approachable and professional – all of them meeting rigorous quality standards to be part of our network.

We always try to offer a more personal level of attention than is often possible from large commercial law firms, but we still offer the specialist legal advice you'd expect from our experienced lawyers.

We aim for you to see us as your trusted business advisor. Service is at the heart of everything we do, which is why QualitySolicitors make all clients five key promises:



### **Getting started**

By getting **'Free First Advice'** you'll start by speaking with a friendly legal assistant who will take your details and discuss how we can help you. That may be all that is needed to book your **Business Advice Meeting** or you may prefer to first have a call-back with a specialist lawyer.

For your Free First Advice call us on 01323 899 331.

Alternatively, if you're already sure our Business Advice Meeting service is right for you, go straight to **www.qualitysolicitors.com/barwells/business-advice-meetings**, fill in the online form and we'll call you back to arrange an appointment at a date and time that's convenient for you.



Eastbourne – 01323 411505 Hailsham – 01323 814010 Seaford – 01323 899331 Newhaven – 01273 514213 Peacehaven – 01273 582271 W: www.qualitysolicitors.com/barwells